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This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 723810

## INVITATION TO PARTICIPATE IN THE NIMBLE PLATFORM: B2B SOLUTION FOR EUROPEAN ENTERPRISES

On behalf of the NIMBLE Consortium we would like to invite you to participate as Early Adopter in our **NIMBLE PLATFORM BETA SOFTWARE Beta Testing Programme** in the Furniture Manufacturing Platform (**FMP**) instance.

Currently there are difficulties to conduct B2B business, especially with new suppliers or customers, with total transparency and interoperability, security and privacy of information. Finding new suppliers and customers is a complicated task.

**NIMBLE** offers to participate as Early Adopter in a platform focused on the wood-furniture sector in the testing phase, although safe and reliable, to make contacts and possible new business with companies at a European level. FMP will allow you to search for products, materials and / or services, according to your needs and to be able to locate potential new suppliers and even negotiate with them. FMP is the ideal solution to find partners in the supply chain and negotiate with them even logistics services.

To belong to the platform, you only need to register the company, and once registered, you can publish your catalog of products and/or services, and thus begin to:

- Search for products and / or services
- Obtain immediate information about the products / services and their availability.
- Contact companies and initiate negotiation processes with the most appropriate suppliers.

**FMP** will allow you to expand your network of suppliers, find customers, be more visible in the network, take advantage of digital services that allow creating and maintaining effective partnerships and commercial collaborations, improving response times.

**FMP** is reliable and offers data security, privacy and monitoring throughout the negotiation process. During the year 2019 it is intended to get 300 registered companies for their evaluation and thus consider whether to continue in it or unsubscribe. We offer you the opportunity to give us your point of view so that it is as consistent a platform as possible by the end of 2019.

**FMP** will allow you to make contacts and negotiations using real data with real companies but during 2019 it will be a testing platform waiting in 2020 to have a mature and consistent platform in our sector.

For more information, you can contact us to demonstrate how the platform works or help you register in the FMP, via email [nimbleFMP@aidimme.es](mailto:nimbleFMP@aidimme.es) or by calling +34 667 451141 (ask for **Maria José Núñez** from AIDIMME).